

**PRESS RELEASE**

**Organised and coordinated by TEXFOR**

**Great reception of the textile outbound trade mission to South Africa**

**A total of seven Spanish companies participated in the trade mission to this African country and they reached agreements with local agents and distributors**

**Sabadell, April 27th 2012** - The Spanish Textile Confederation (TEXFOR) has organised and coordinated, with the Spanish Trade Office of the Embassy of Spain in Johannesburg and the support of the Spanish Institute for Foreign Trade (ICEX), the outbound trade mission to South Africa, which took place from 16-20 April, visiting the cities of Johannesburg, Durban and Cape Town.

After the success of *Textiles from Spain* in Colombia last January, and the participation of more than 70 Spanish companies in the main trade fairs of the textile sector this first term of 2012, TEXFOR has coordinated the participation of seven Spanish companies (producing yarns, children fabrics, swimwear fabrics and home textiles) in the trade mission to South Africa, a far market which is a great unknown country to the Spanish companies but with a high growth potential and, therefore, with very interesting opportunities.

The above mentioned is proved by the intense and interesting business agendas of the Spanish companies during the four days of the trade mission, both regarding the quantity and the quality of the business contacts. There is market for the Spanish product in South Africa, which is demonstrated with the results of the meetings between the companies from our country and the local ones: successful interviews with potential representatives and distributors and, in lesser extent, with final clients. This is due to the small size and capacity of the local industry, aspects which make advisable to group sales and have representation in this market.

The customs duties applied to the products coming from the EU with the EUR-1 certificate are 10% against the 22% applied to third countries. This difference is a competitive advantage in front of the Asian market, which, nevertheless, has a notable presence in the African country.



### **Acerca de Texfor**

*La Confederación de la Industria Textil – Texfor es la patronal de la industria textil española. Es una organización creada en noviembre de 2010 fruto de la fusión de la AITPA (Asociación Industrial Textil del Proceso Algodonero), la FTS (Federación Textil Sedera), la FITEXLAN (Federación de la Industria Textil Lanera), y la FNAETT (Federación Nacional de Acabadores, Estampadores y Tintoreros Textiles), reuniendo en su seno a todas las empresas industriales textiles del país. La industria textil de cabecera-productora de hilados, tejidos, estampados para la confección, complementos y otras manufacturas- cuenta actualmente con 4.100 empresas y ha cerrado el 2011 con una cifra de negocios de 5.300 millones de euros, mientras que la exportación ha superado los 3.200 millones, con un aumento del 10 % sobre las cifras del año anterior.*

### **For further information:**

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